### **BOOKING FORM**

#### M&D Financial Management

#### **Business Conference For Vets**

To book your space, please complete this form in **BLOCK CAPITALS** and post it with your payment to:

Events, M&D Financial Management, M&D House, 56 Newforge Lane, Belfast, BT9 5NW. Tel: 02890 380940 Email: events@manddfinancial.com

#### Delegate

Title:	First Name:		Surname:			
Job title:		Organisation:				
Address:						
Telephone:		Mobile:				
Email: (please note that all booking confirmations are sent by email)						
Booking contact: (if different from above)						
Any special requirements, such as dietary needs or disabled facilities?						

	Practice Owner	Associate	I enclose a cheque for $\mathfrak{L}$ made $\mathfrak{p}$ to M&D Financial Management (please write $\mathfrak{L}$	
AVSPNI Members	£ 118	£ 98	on the back of your cheque) OR please debit m debit card (delete as applicable)	
NIVA Members	£ 118	£ 98	£ Mastercard Visa	
Non-members	£ 138	£ 118	Account name:	
			Account number:	
All costs include VAT, refreshments, lunch,			Sort code:	
and all course docum	entation.			
Payment must be received prior to the event.			Signature:	

Please photocopy this form for multiple bookings.

Please note that all booking confirmations are sent by email.

Due to unforeseen circumstance, the programme may change and M&D reserve the right to cancel the event or alter the venue and/or speakers.



# Business Conference For Vets

A comprehensive and independent guide for past & present Veterinary Practice Owners and those aspiring to become one



This seminar will be delivered by a panel of expert speakers.

Crowne Plaza Hotel, Shaw's Bridge, Belfast Wednesday 16th October 2019 6.25 hours CPD

This conference may be of interest to you if:

- You are a Practice Owner and would like to better understand your responsibilities as an employer, learn how to recruit and maintain staff, reduce your tax bill and understand your options for retirement
- You are an Associate who would like to become a Practice Owner
- You sold your veterinary practice and would like to learn more about investments (including property), taxation and estate planning



## SEMINAR PROGRAMME

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09:00	Registration, refreshments and exhibition	14:00	Update on Workplace Pension legislation Jenda McSwiggan (Business Development Executive, Workers Pension Trust	
09:30	Opening remarks from the chair Aurelie Moralis ( President of NIVA )		<ul> <li>Auto-enrolment and re-enrolment duties</li> <li>Minimum pension contributions</li> <li>What happens if I don't comply?</li> </ul>	
09:35	Practice purchase & sale considerations Wayne Horwood FCA ( Director, HNH )  Thinking about selling your business  Thinking about buying into a business or buying another practice outright  Options available	14:20	Contracts, Staff & the Digital Age Ed Taylor BVMS MRCVS ( Director, The Vet Service )  What is the standard vet contract in NI?  What are vets actually looking for in their work/life balance?  Competing in an online market Place for staff	
10:20	Selling your practice to a large veterinary group  Keith Chandler MRCVS ( M&A Director, Independent Vetcare )  Overview of consolidation within the veterinary profession  The sale process explained  Life after sale  The benefits of joining a larger corporate	14:40  15:25	Human Resource Top Tips Emer Hinphey (Managing Partner, Think People)  HR fundamentals – getting the basics right  Current research and trends in attraction & retention  Merging businesses from compliance to culture  Afternoon refreshments and exhibition	
44.00				
11:30	Investment & Retirement Planning Brian Horner FPFS ( Director, M&D Financial Management )  One shoe does not fit all	15:55	Tax Planning Brian McKee FCA ( Director, BMK Chartered Accountants )  Income Tax: self-assessment, company returns and tax mitigation  Capital Gains Tax on sale of your business  Entrepreneurs' Relief explained	
	<ul> <li>How much do you need to be financially independent in retirement?</li> <li>The importance of tax efficiency within your portfolio</li> <li>Investment risks and navigating the markets through good and bad</li> </ul>	16:40	Business Protection Stuart Halliwell ( Market Development Manager, Legal & General )  What are the financial risks to your business?  How do you protect your business from these risks?  Tax efficient insurance options for business owners	
12:20	Inheritance Tax & Business Property Relief  Julie Reilly (Business Development Manager, Octopus Investments)			
	<ul> <li>Sold your business? The tax man is lurking</li> <li>Inheritance Tax explained</li> <li>Business Property Relief explained</li> <li>How to mitigate Inheritance Tax after sale of your business</li> </ul>	17:15	Close of seminar	
13:00	Lunch and exhibition			